



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2-Sep-09

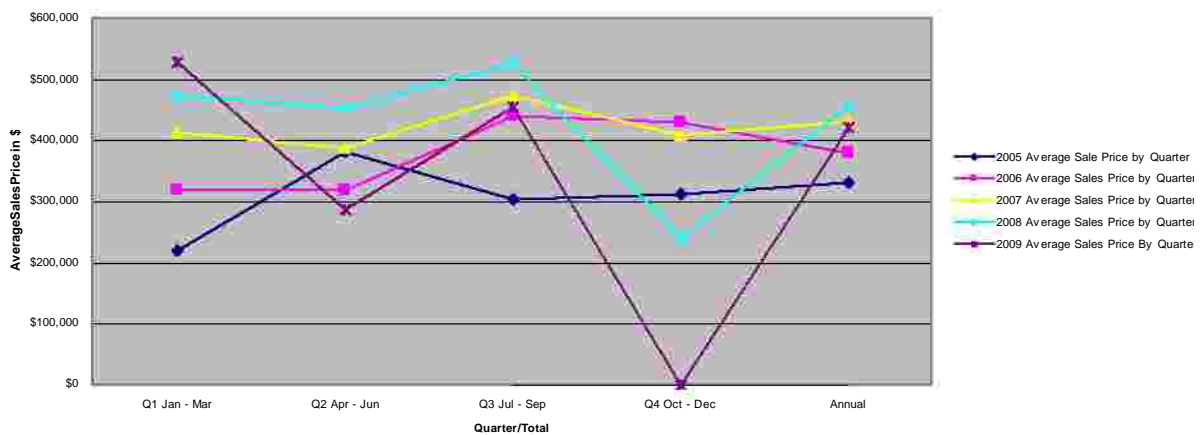
2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Aug	Q4 Oct - Dec	Annual	
Number	15	21	35	0	71	
Avg Sale Price	\$528,729	\$287,321	\$454,792	\$0	\$420,879	90.84%
Annual Sales Thousands Dollars - Avg DOM sold					\$29,882	168
	Aug 2009 Sales	Aug 2008 Sales				
Number	15	18				
Avg Sale Price	\$446,400.00	\$577,488.00				
Sale Price/List Price Ratio	89.92%	92.43%				
Total Sales \$	6,696,000	10,394,784	2009 to 2008 Jun Sales \$ Ratio %			
Avg DOM Sold	141	145	64.42%			
Total Listed	31	55				
	2009 Sales To Aug 3	2008 Sales to Aug 31				
Community						
Waterfront	10	19				
# cf listed	60	51				

excludes S. Chelan excludes S. Chelan Co.

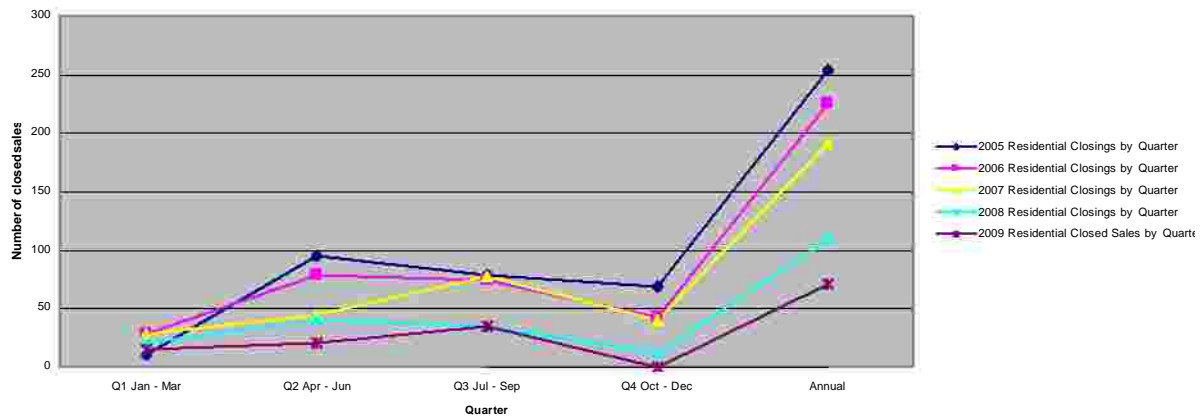
Avg Sale Price	\$444,395.00	\$500,205.00
Waterfront		
Homes	10	7
# wf listed	83	71
Avg Sale Price	\$1,030,300.00	\$1,728,071.00

Comments: August 2009 saw fewer closings than 2008 with 15 in 09 compared to 18 in 08. By Dollar volume, August 2009 was 64% of 2008 and by transactions it was 83.3% of the 2008 number. July and August sales this year by transaction volume already match the third quarter of last year at 35. The average sale price through August is 91.9% of last years average sale price. The Days on Market for homes sold is now down to 168 days at the end of August from 220 DOM at the end of May. Currently there are 371 Active Residential listings on the market in the reporting area. Sales of waterfront homes is up, with 10 homes sold in 2009 versus 7 in 2008 for a 30% gain. But, the average sale price of waterfront homes in 2009 has dropped to \$1,030,300 from \$1,728,071 in 2008 through August. Community waterfront home sales are just above half of last year's volume.

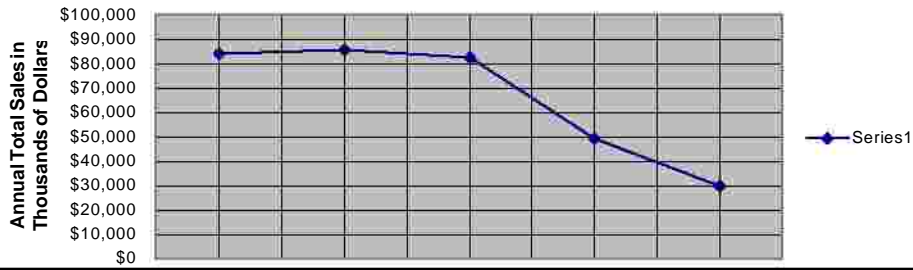
Average Sales Price by Quarter



Residential Closed Sales by Quarter



Annual Combined Sales Totals



Summary courtesy of:

