



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

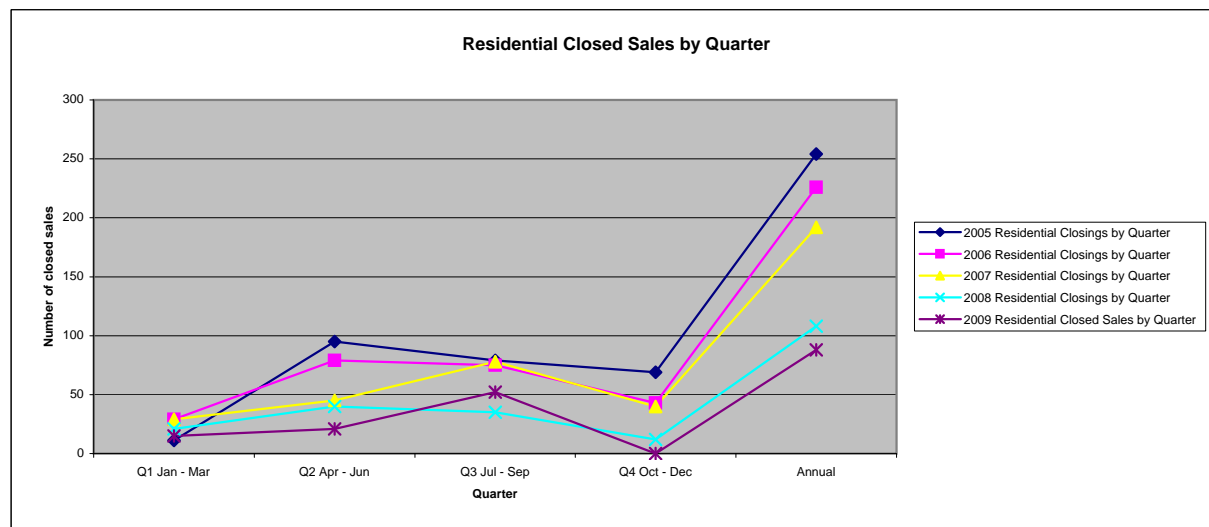
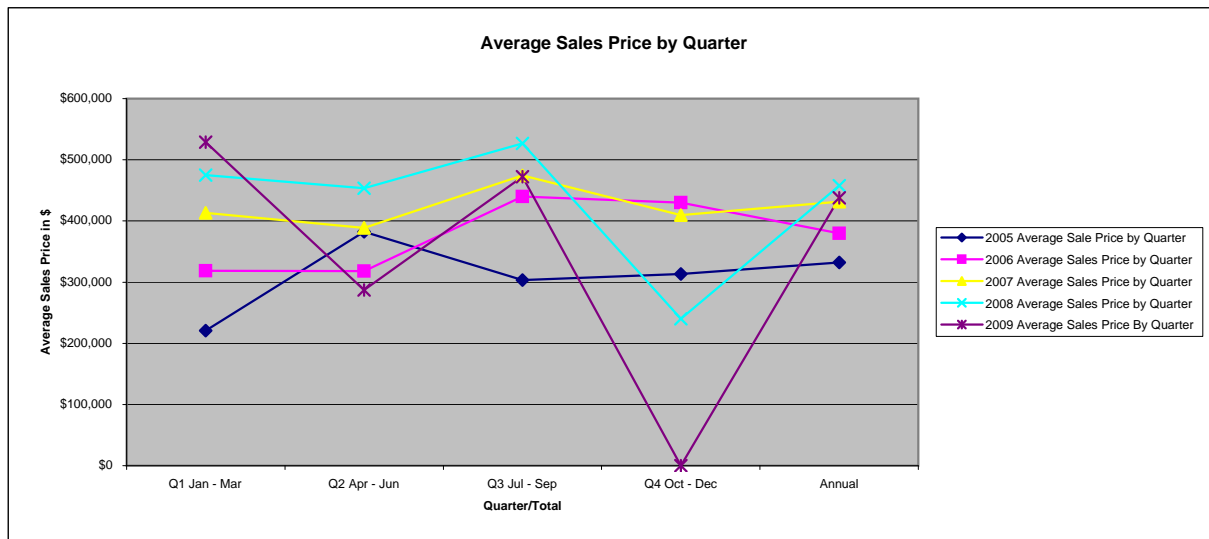
2-Oct-09

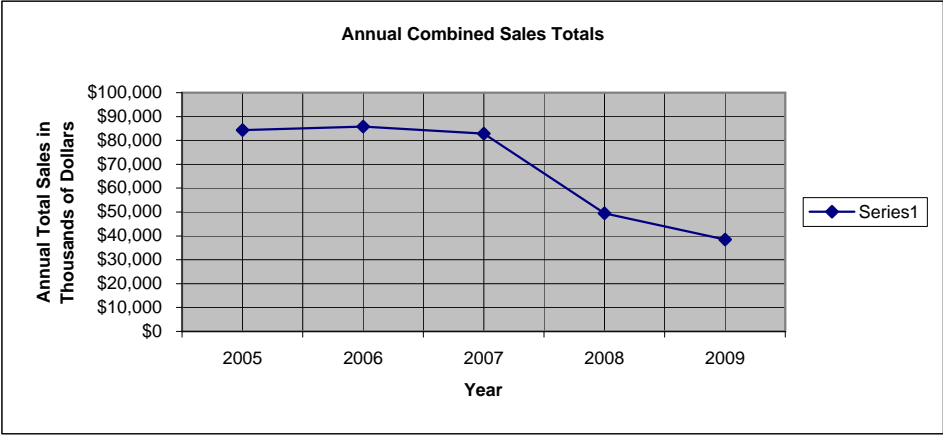
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales	Thousands Dollars - Avg DOM sold				\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales	Thousands Dollars - Avg DOM sold				\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales	Thousands Dollars - Avg DOM sold				\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales	Thousands Dollars - Avg DOM sold				\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	52	0	88	
Avg Sale Price	\$528,729	\$287,321	\$472,541	\$0	\$437,918	90.72%
Annual Sales	Thousands Dollars - Avg DOM sold				\$38,537	157
Number	Sep 2009 Sales 15	Sep 2008 Sales 9				
Avg Sale Price	\$548,460.00	\$480,888.00				
Price/List Price Ratio	88.75%	97.09%				
Total Sales \$	8,226,900	4,327,992	2009 to 2008 Jun Sales \$ Ratio %			
Avg DOM Sold	174	152	190.09%			
Total Listed	35	41				
Community	2009 Sales To Sep 2008 Sales to Sep 31					
Waterfront	13	20				excludes S. Chelan Co.
# cf listed	66	54				

Avg Sale Price	\$414,557.00	\$503,695.00
Waterfront Homes	13	8
# wf listed	85	73
Avg Sale Price	\$1,102,730.00	\$1,862,056.00

Comments: September 2009 saw more closings than last year with 15 in 09 compared to 9 in 08. By Dollar volume, September 2009 was 190% of 2008 and by transactions it was 167% of the 2008 number. For the third quarter, 2009 ended with 52 sales compared to 35 for 2008. The average sale price through September is 90.3% of last years average sale price. The Days on Market for homes sold is now down to 157 days at the end of September. Currently there are 329 Active Residential listings on the market in the reporting area. Sales of waterfront homes is up, with 13 homes sold in 2009 versus 8 in 2008. But, the average sale price of waterfront homes in 2009 has dropped by about over \$750,000.





Summary courtesy of:

