



**Chelan Residential Sales Summary, data from Lake Chelan
Cooperating Brokers'**

Residential Sales Only, (no land or lots, commercial),
Excludes South Chelan County (Wenatchee), Time
Share and "Other"

2-Nov-09

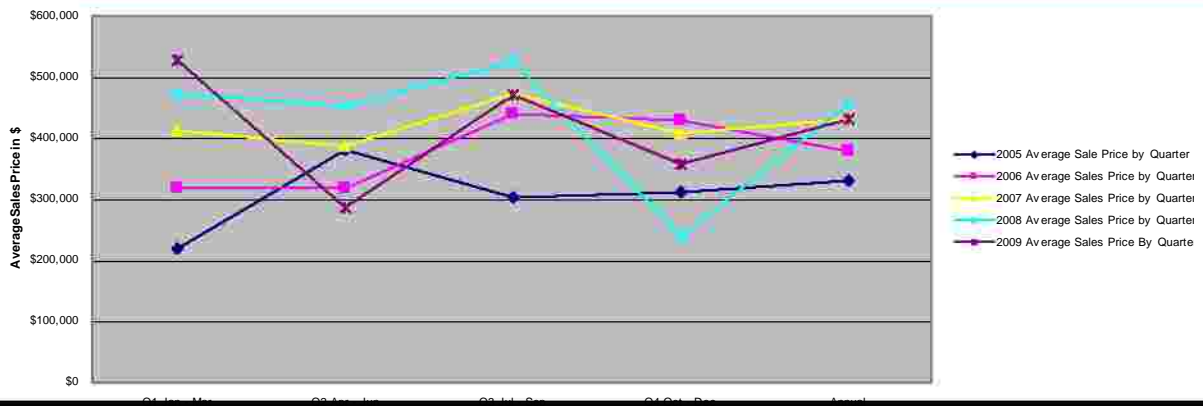
2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Oct	Annual	
Number	15	21	52	8	96	
Avg Sale Price	\$528,729	\$287,321	\$472,541	\$358,950	\$431,338	90.66%
Annual Sales Thousands Dollars - Avg DOM sold					\$41,408	169
	Oct 2009 Sales	Oct 2008 Sales				
Number	8	6				
Avg Sale Price	\$358,950.00	\$331,666.00				
Sale Price/List Price Ratio	91.26%	92.11%				
Total Sales \$	2,871,600	1,989,996	2009 to 2008 Jun Sales \$ Ratio %			
Avg DOM Sold	220	411	144.30%			
Total Listed	30	24				
	2009 Sales To Oct 31	2008 Sales to Oct 31				
Community Waterfront	15	21	excludes S. Chelan Co.			

# cf listed	68	46
Avg Sale Price	\$421,396.00	\$497,566.00
Waterfront Homes	13	8
# wf listed	92	66
Avg Sale Price	\$1,102,730.00	\$1,612,062.00

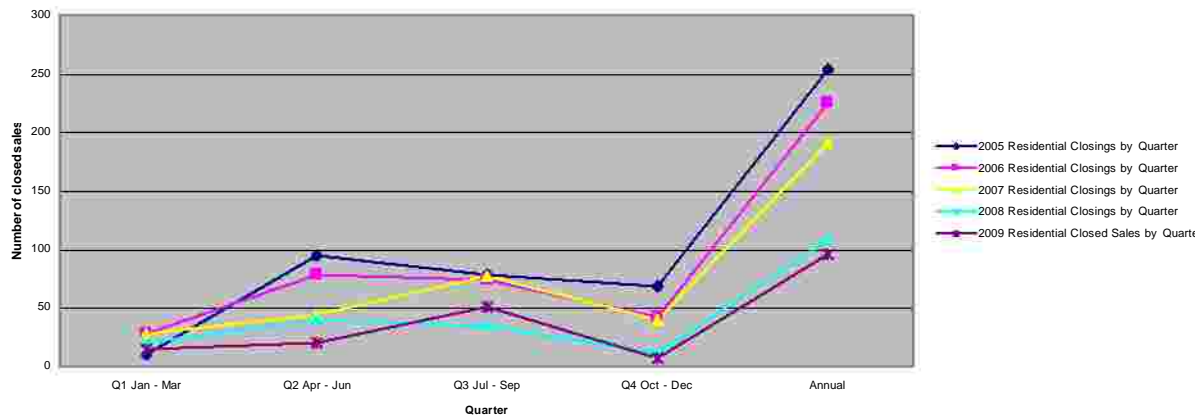
Comments:

October 2009 saw more closings than last year with 8 in 09 compared to 6 in 08. By Dollar volume, October 2009 was 144% of 2008 and by transactions it was 133% of the 2008 number. . The average sale price through October is 94.2% of last years average sale price. The Days on Market for homes sold is 169 days to the end of October. Currently there are 304 Active Residential listings on the market in the reporting area. October 2008 was a very weak month, with the financial meltdown and uncertainty of the elections. At least we beat that for 2009!

Average Sales Price by Quarter



Residential Closed Sales by Quarter



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Annual Combined Sales Totals



Summary courtesy of:

