



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

2-Feb-10

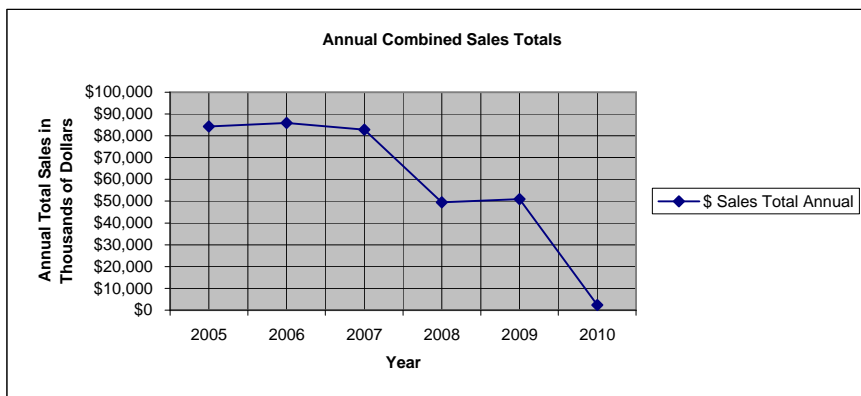
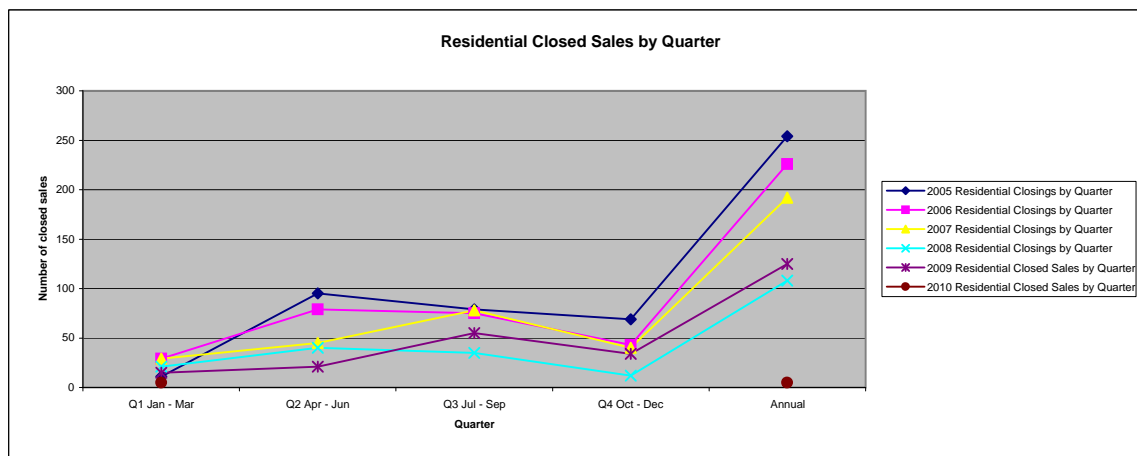
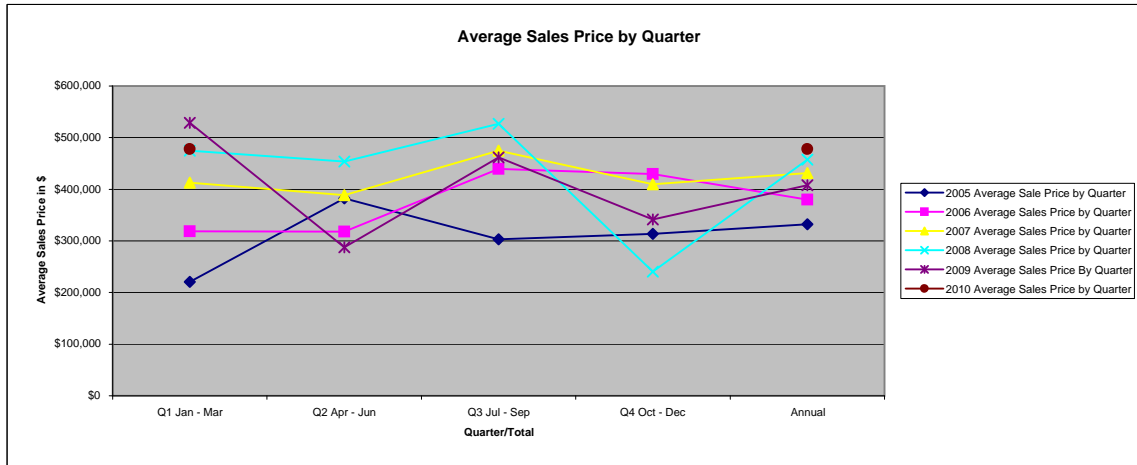
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
	Q1 Jan - Jan	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	5				5	
Avg Sale Price	\$478,187				\$478,187	94.81%
Annual Sales Thousands Dollars - Avg DOM sold					\$2,391	277

excludes S. Chelan Co.

	Jan 2010 Sales	Jan 2009 Sales		2010 Sales To Jan 31	2009 Sales to Jan 31
Number	5	7			
Avg Sale Price	\$478,187.00	\$759,205.00			
Price/List Price Ratio	94.81%	84.80%			
Total Sales \$	2,390,935	5,314,435	2009 to 2008 Jun Sales \$ Ratio %		
Avg DOM Sold	277	110	44.99%		
Total Listed	77	45			
				Community Waterfront	1
				# cf listed	2
				Avg Sale Price	\$612,000.00
				Waterfront Homes	2
				# wf listed	8
				Avg Sale Price	\$695,000.00
					\$2,700,000.00

Comments: We're just getting started on 2010. The Chelan market is quite small, so I don't draw many conclusions from monthly sales numbers. January 2010 saw 5 sales as compared to 7 home sales in January 2009. There was a high-end waterfront sale in 2009 that put the average sale price for January 2009 up to \$749,205 as compared to \$478,187. January 2010 did have 2 waterfront sales close. The graphs are updated to add 2010 data. Stay tuned.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

