



**Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'**

2-Mar-10

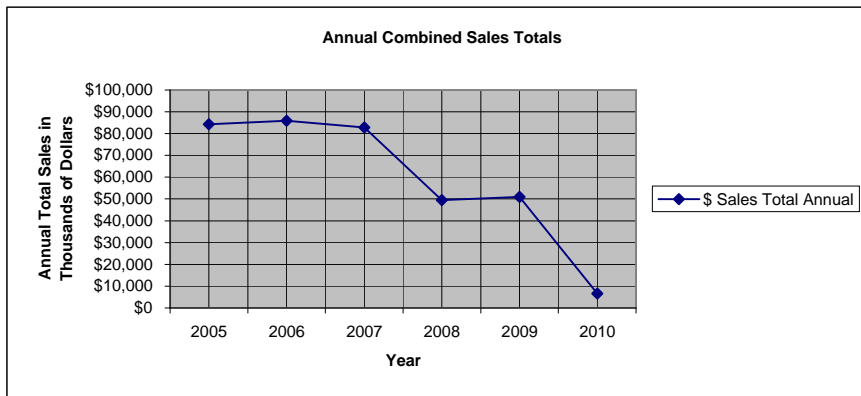
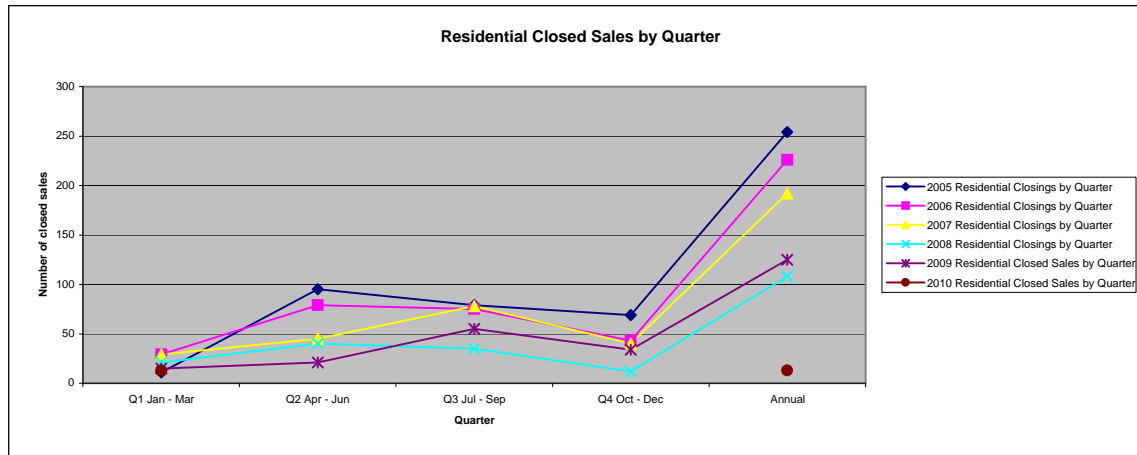
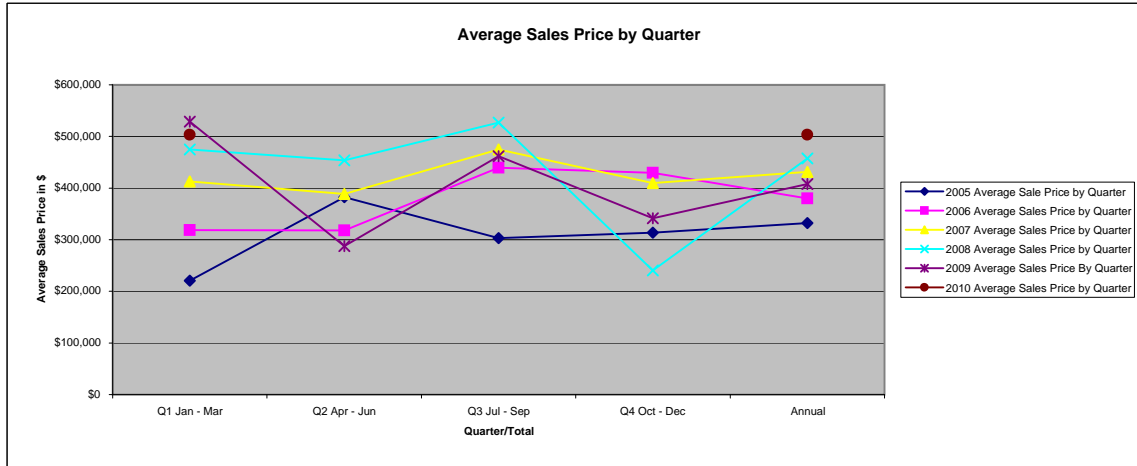
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
	Q1 Jan - Feb	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	13				13	
Avg Sale Price	\$503,602				\$503,602	79.96%
Annual Sales Thousands Dollars - Avg DOM sold					\$6,547	252

excludes S. Chelan Co.

	Feb 2010 Sales	Feb 2009 Sales		2010 Sales To Feb 28	2009 Sales to Feb 28
Number	7	4			
Avg Sale Price	\$557,271.00	\$264,125.00			
Price/List Price Ratio	72.91%	98.79%			
Total Sales \$	3,900,897	1,056,500	2009 to 2008 Jun Sales \$ Ratio %		
Avg DOM Sold	273	222	369.23%		
Total Listed	77	45			
				Community Waterfront	3
				# cf listed	8
				Avg Sale Price	\$396,666.00
				Waterfront Homes	4
				# wf listed	11
				Avg Sale Price	\$954,975.00
					\$2,700,000.00

Comments: By the end of February last year, 11 homes had been sold at an average sale price of \$579,176. The sold price/list price ratio was 86.84% while 77 homes had been listed. This year through February, 13 homes have been sold at an average sale price of \$503,602. The sold price/list price ratio is 79.96% and 109 homes have been listed. There are currently 310 active listings. That would be 44 months supply at February's sales rate. There is discounting happening as can be seen by the Sales Price/List Price ratio being only 79.96% for the year so far!



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

