



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

2-Jun-10

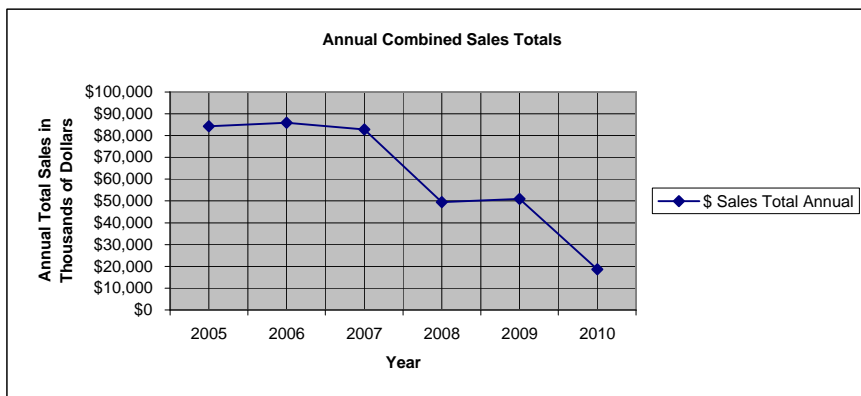
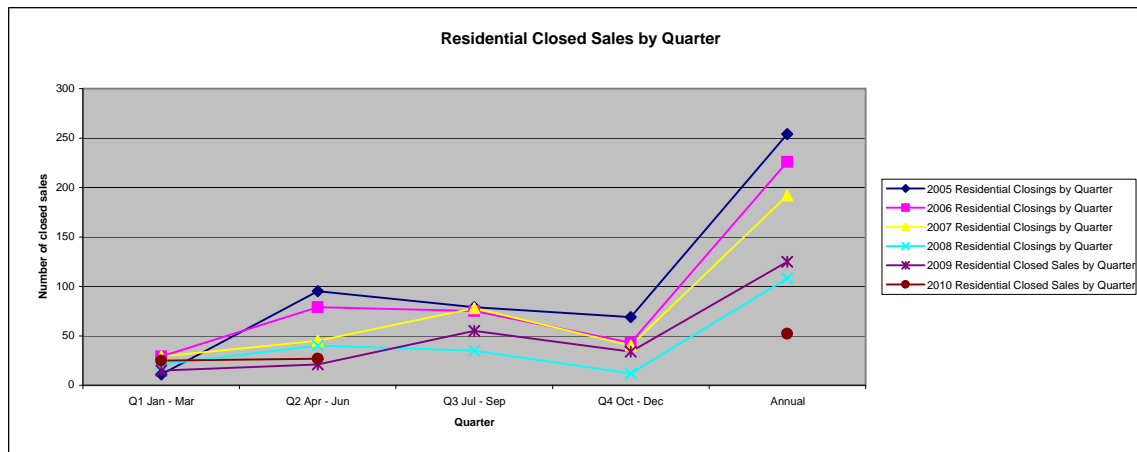
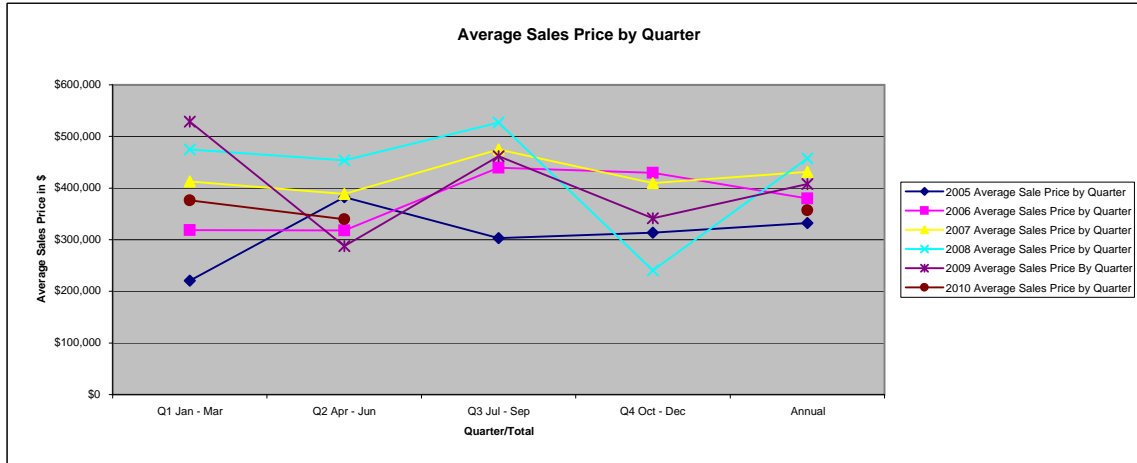
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
	Q1 Jan - Mar	Q2 Apr - May	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	25	27			52	
Avg Sale Price	\$376,311	\$339,594			\$357,246	85.74%
Annual Sales Thousands Dollars - Avg DOM sold					\$18,577	168

excludes S. Chelan Co.

	May 2010 Sales	May 2009 Sales			2010 Sales To May 31	2009 Sales to May 31
Number	12	5			Community Waterfront	9
Avg Sale Price	\$401,991.00	\$335,000.00			# cf listed	37
Price/List Price Ratio	89.00%	93.97%			Avg Sale Price	\$368,666.00
			2009 to 2008 Jun	Sales \$ Ratio %	Waterfront Homes	6
Total Sales \$	4,823,892	1,675,000			# wf listed	43
Avg DOM Sold	142	193	287.99%		Avg Sale Price	\$909,150.00
Total Listed	53	60				\$1,351,666.00

Comments: May home sales at Lake Chelan were still running over double last year by both dollar volume and transactions. The average sale price for May was a healthy \$401,991 compared to \$335,000 in 2009. The sales price as a percentage of list price in May was 89% and continues to show discounting from asking price.. Total sales for May were up by almost 2.9 times last year in dollar volume. Listings continue to out pace sales with 53 homes listed in May and 12 sold. In the reporting area, there are 370 active listings up from 354 last month. Lake Chelan waterfront homes are, on average, selling for under \$1 million with the average price at \$909,150.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

