



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

2-Jul-10

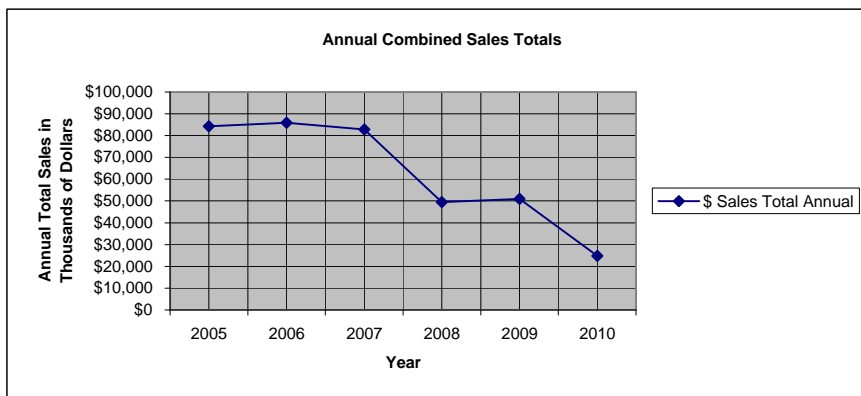
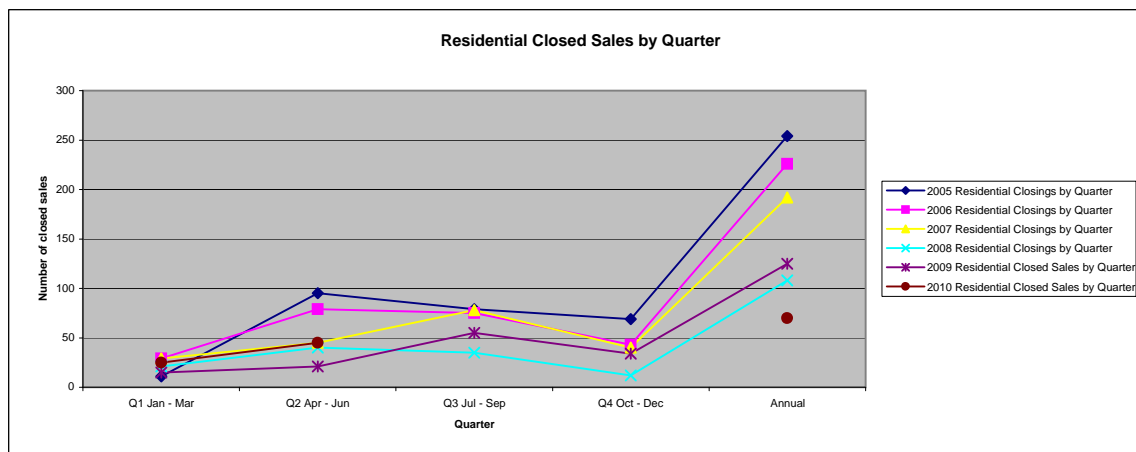
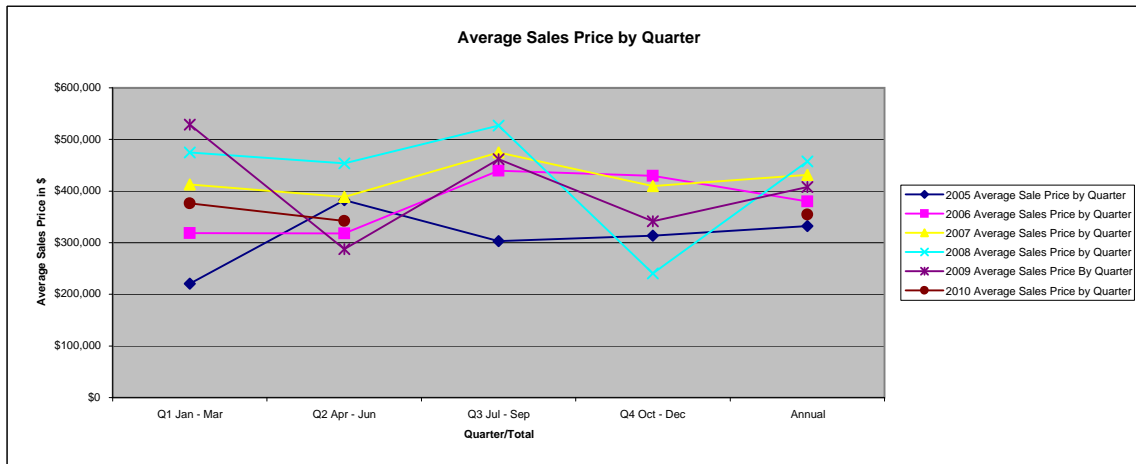
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
	Q1 Jan - Mar	Q2 Apr - June	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	25	45			70	
Avg Sale Price	\$376,311	\$342,056			\$354,290	86.39%
Annual Sales Thousands Dollars - Avg DOM sold					\$24,800	183

excludes S. Chelan Co.

	June 2010 Sales	June 2009 Sales		2010 Sales To Jun 30	2009 Sales to Jun 30
Number	18	11			
Avg Sale Price	\$345,750.00	\$274,522.00			
Price/List Price Ratio	88.40%	93.35%			
Total Sales \$	6,223,500	3,019,742	2009 to 2008 Jun Sales \$ Ratio %		
Avg DOM Sold	223	176	206.09%		
Total Listed	59	88			
				Community Waterfront	12
				# cf listed	45
				Avg Sale Price	\$391,995.00
				Waterfront Homes	8
				# wf listed	55
				Avg Sale Price	\$866,237.00
					\$1,113,750.00

Comments: June home sales are 64% above last year by transactions, with 18 in 2010 vs. 11 last year. Waterfront sales are double last year's by transactions and Community Waterfront are running three times last year's rate. For the first half of 2010, there have been 70 transactions as compared to 36 last year. Listings are outpacing sales with 59 homes listed in June and 18 sold. In the reporting area, there are 370 active listings exactly the same as last month. Lake Chelan waterfront homes are, on average, selling for under \$1 million with the average price at \$866,237. Year to date sales are running close to 2007 levels by transaction, but below 2005 and 2006.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

