



**Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'**

2-Aug-10

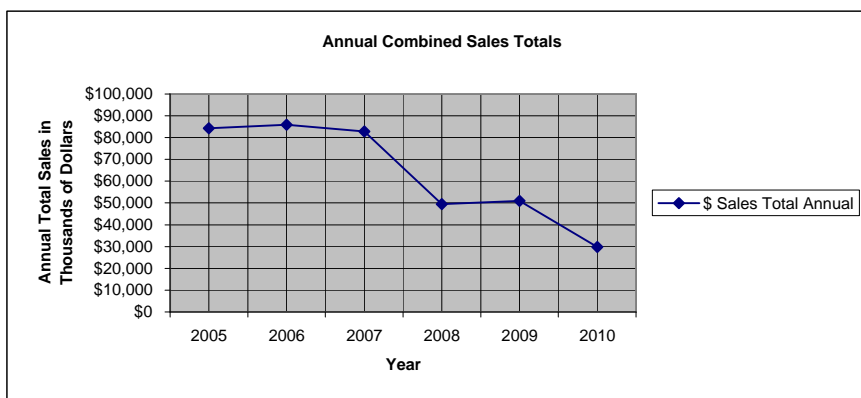
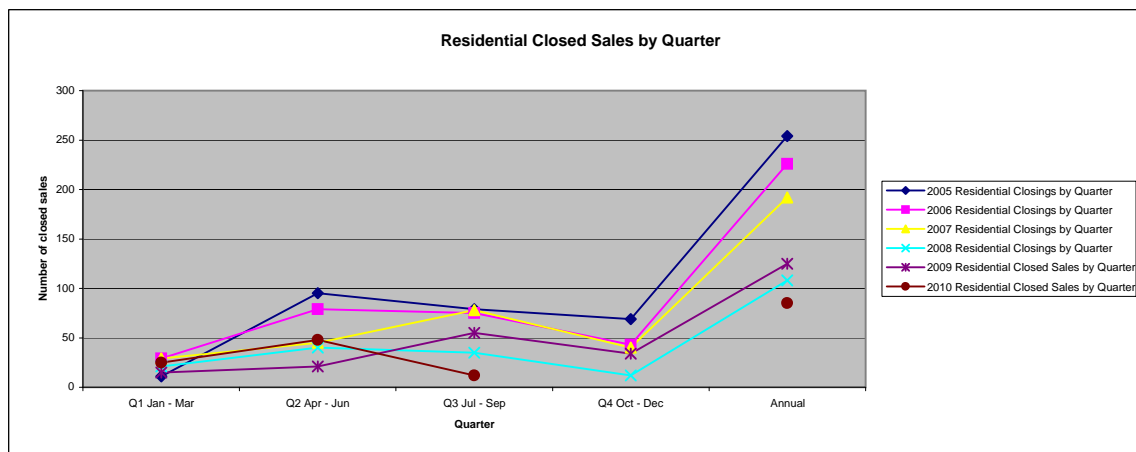
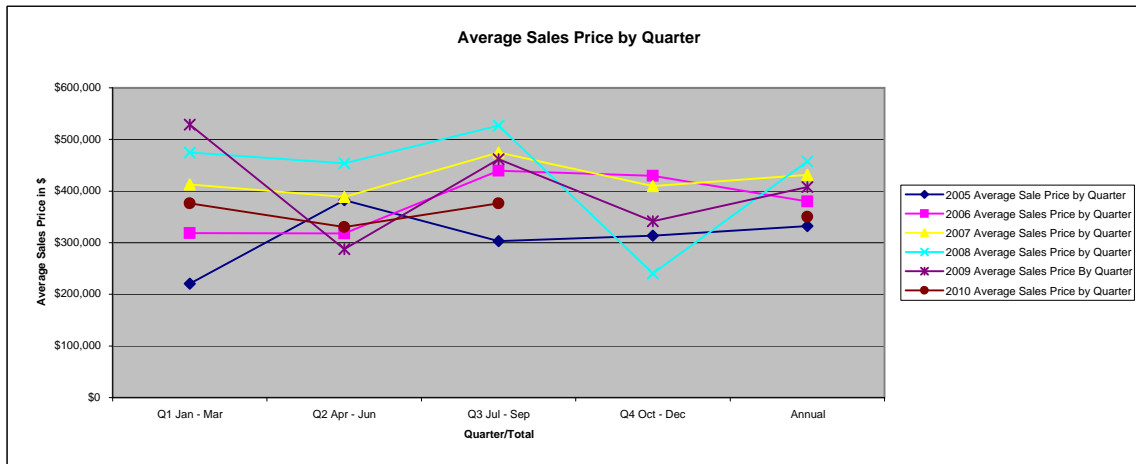
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
	Q1 Jan - Mar	Q2 Apr - June	Q3 Jul - Jul	Q4 Oct - Dec	Annual	
Number	25	48	12		85	
Avg Sale Price	\$376,311	\$330,355	\$376,291		\$350,357	87.23%
Annual Sales Thousands Dollars - Avg DOM sold					\$29,780	190

excludes S. Chelan Co.

	July 2010 Sales	July 2009 Sales		2010 Sales To Jun 30	2009 Sales to Jun 30
Number	12	20			
Avg Sale Price	\$376,291.00	\$461,087.00			
Price/List Price Ratio	92.13%	92.75%			
Total Sales \$	4,515,492	9,221,740	2010 to 2009 Jun Sales \$ Ratio %		
Avg DOM Sold	248	169	48.97%		
Total Listed	45	47			
				Community Waterfront	15
				# cf listed	48
				Avg Sale Price	\$420,696.00
				Waterfront Homes	8
				# wf listed	65
				Avg Sale Price	\$866,237.00
					\$1,101,625.00

Comments: July home sales at Lake Chelan are reflecting the drops seen in Seattle and other markets after the Home Buyers Tax Credit expiration. There were 12 home sales closed in July compared to 20 in 2009 for a 40% reduction in July sales compared to last year. No waterfront homes closed in July. By dollar volume, July 2010 is only 49% of July 2009. July puts us on a pace well below 2007, which we had been fairly close to in transaction volumes for the first half of the year.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

