



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

2-Sep-10

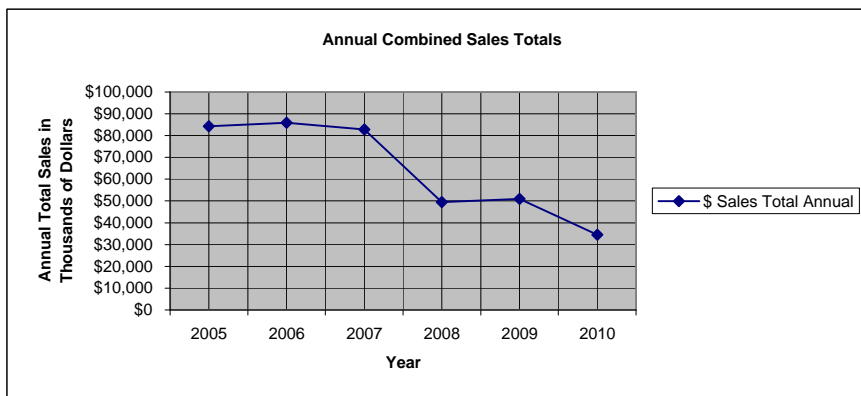
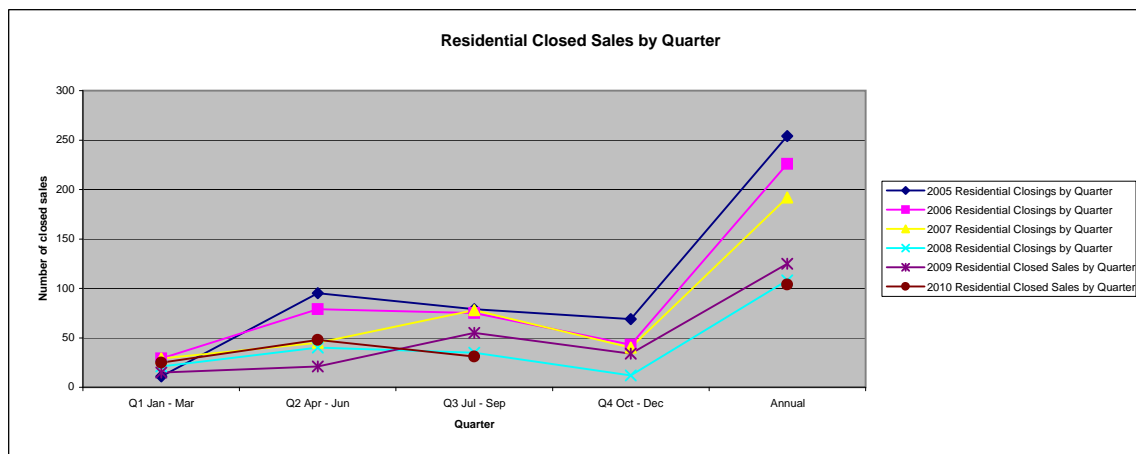
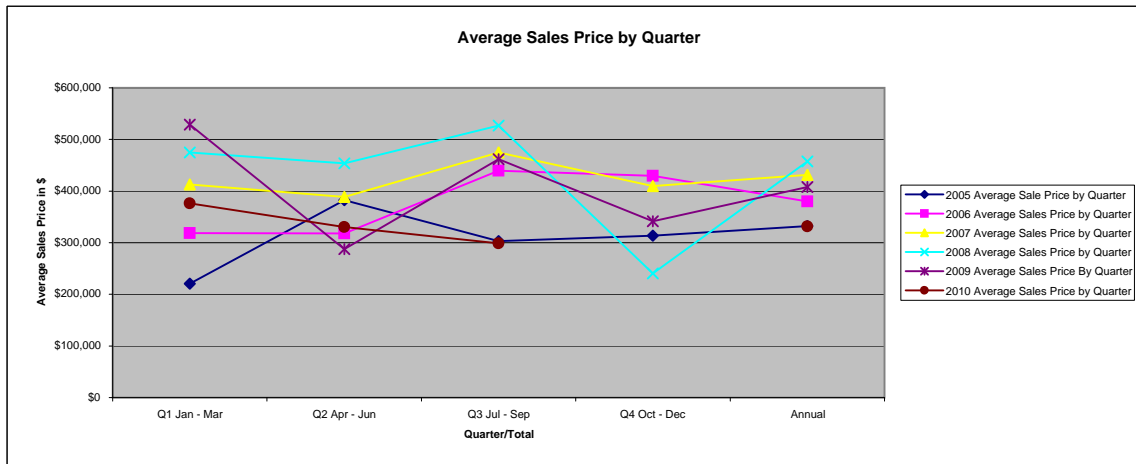
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
	Q1 Jan - Mar	Q2 Apr - June	Q3 Jul - Aug	Q4 Oct - Dec	Annual	
Number	25	48	31		104	
Avg Sale Price	\$376,311	\$330,355	\$298,506		\$331,909	88.21%
Annual Sales Thousands Dollars - Avg DOM sold					\$34,519	197

excludes S. Chelan Co.

	Aug 2010 Sales	Aug 2009 Sales		2010 Sales To Aug 31	2009 Sales to Aug 31
Number	17	17			
Avg Sale Price	\$244,011.00	\$419,029.00			
Price/List Price Ratio	94.28%	90.47%			
Total Sales \$	4,148,187	7,123,493	2010 to 2009 Jun Sales \$ Ratio %		
Avg DOM Sold	254	128	58.23%		
Total Listed	38	37			
				Community Waterfront	18
				# cf listed	54
				Avg Sale Price	\$402,769.00
				Waterfront Homes	8
				# wf listed	72
				Avg Sale Price	\$866,237.00
					\$943,681.00

Comments: August sales matched 2009 by transaction quantity, at 17, but the average sale price was just over half of last August's for a nearly 42% drop in sales dollars in August. The average sale price for homes in August was only \$244,011 as compared to \$419,029 in August 2009. No waterfront homes closed in August, or July this year. July and August have not set the tone for a strong sales season this fall.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

