



**Chelan Residential Sales Summary, data from Lake
Chelan Cooperating Brokers'**

5-Jul-11

Residential Sales Only, (no land or lots, commercial), Excludes
South Chelan County (Wenatchee), Time Share and "Other"

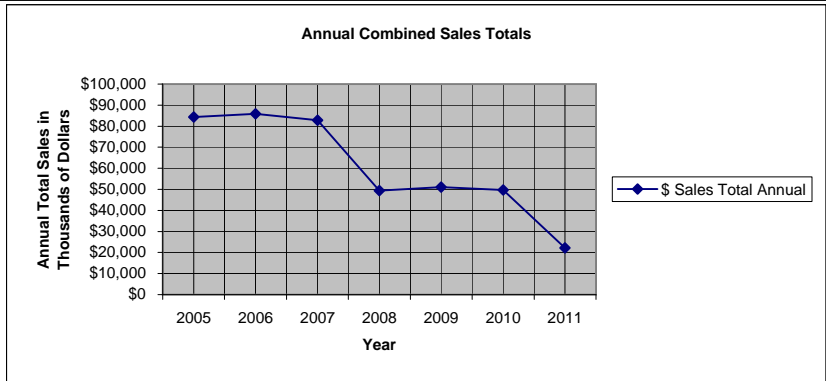
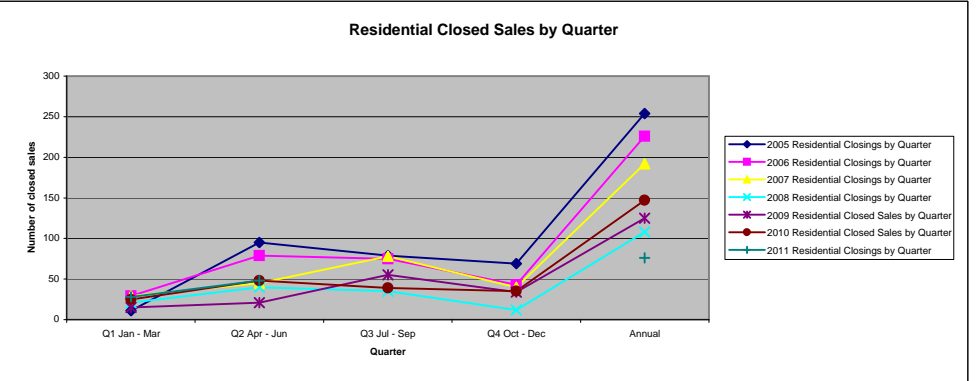
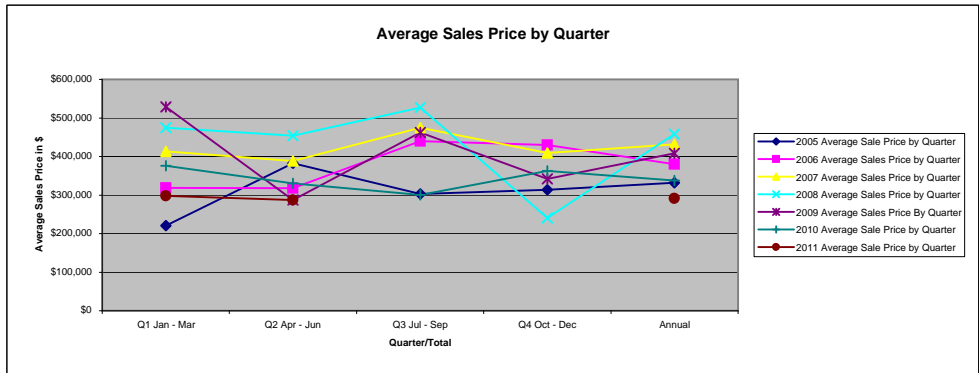
2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars - Avg DOM sold					\$84,356	n/a
2006						
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars - Avg DOM sold					\$85,836	148
2007						
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars - Avg DOM sold					\$82,869	142
2008						
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,431	182
2009						
Number	15	21	55	34	125	
Avg Sale Price	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales Thousands Dollars - Avg DOM sold					\$50,997	171
2010						
Number	25	48	39	35	147	
Avg Sale Price	\$376,311	\$330,355	\$300,310	\$362,271	\$337,802	87.73%
Annual Sales Thousands Dollars - Avg DOM sold					\$49,657	197
2011						
Number	28	48			76	
Avg Sale Price	\$297,971	\$287,319			\$291,244	92.40%
Annual Sales Thousands Dollars - Avg DOM sold					\$22,135	160

excludes S. Chelan Co.

	Jun 2011 Sales	Jun 2010 Sales	2011 Foreclosure Sales		2011 Sales To Jun 30	2010 Sales to Jun 30
Number	14	21	26	Community Waterfront	13	12
Avg Sale Price	\$269,300.00	\$319,190.00	\$266,835.00	# cf listed	47	42
Price/List Price Ratio	93.94%	88.10%	92.66%	Avg Sale Price	\$403,576.00	\$391,995.00
Total Sales \$ Avg DOM Sold	3,770,200	6,702,990	\$6,937,710.00	Waterfront Homes	7	8
Total Listed	69	52	164	# wf listed	55	56
				Avg Sale Price	\$593,428.00	\$886,237.00

2011 to 2010 Feb Sales \$ Ratio %	56.25%	2011	34.21%	2011	31.34%
		Foreclosures as a % of Sales by transactions		Foreclosures as a % of Sales Dollars	

Comments: The first half of the year finished out at the same level as 2010 by transactions, at 48 homes sold. Until June, each month had been above 2010 and sales in June were only 66% of June 2010 with 14 homes sold in 2011. Average sale price is down from last year, both in June and for the first half, and dollar volume in June was only \$3.7 million compared to \$6.7 million in 2010. Average sale price of waterfront homes is only \$593,428 this year compared to \$886,237 last year reflecting no sales of homes over \$1 million this year. At least the warm weather and a full lake are here for July.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

