



REAL ESTATE SNAPSHOT

4th Quarter
2011

LAKE CHELAN VALLEY

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	4th QUARTER 2010	4th QUARTER 2011	% CHANGE
LAKE CHELAN VALLEY MARKET TOTALS			
\$Volume Homes Sold YTD	\$ 12,905,348	\$ 10,502,650	-19%
\$Volume Mobile Homes Sold YTD	\$ 705,400	\$ 1,240,000	76%
\$Volume Community WF Sold YTD	\$ 8,405,750	\$ 5,821,500	-31%
\$Volume Waterfront Homes Sold YTD	\$ 11,724,900	\$ 10,120,075	-14%
\$Volume Homes/Acreage Sold YTD	\$ 2,788,000	\$ 4,993,155	79%
\$Volume Full Share Condo Sold YTD	\$ 8,400,100	\$ 8,226,880	-2%
#Homes Sold YTD	47	36	-23%
#M.H. Sold YTD	5	7	40%
#Community Waterfront Sold YTD	21	15	-29%
#Waterfront Homes Sold YTD	13	17	31%
#Homes/Acreage Sold YTD	8	14	75%
#Full Share Condo Sold YTD	34	39	15%
#Homes Sold QTR	11	9	-18%
#Mobile Homes Sold QTR	1	0	-100%
#Community Waterfront Sold QTR	4	3	-25%
#Waterfront Homes Sold QTR	6	3	-50%
#Homes/Acreage Sold QTR	3	5	67%
#Full Share Condo Sold QTR	7	10	43%
Average Home Sale Price YTD	\$ 274,584	\$ 291,740	6%
Average Waterfront Home Sale Price YTD	\$ 901,915	\$ 595,299	-34%
Median Home Sales Price YTD	\$ 250,000	\$ 234,000	-6%
Median Waterfront Home Sales Price YTD	\$ 850,000	\$ 565,000	-34%
\$Volume Homes Listed YTD	\$ 54,663,414	\$ 40,545,850	-26%
\$Volume Waterfront Homes Listed YTD	\$ 114,213,215	\$ 71,588,300	-37%
#Homes Listed YTD	141	111	-21%
#Waterfront Homes Listed YTD	87	72	-17%
#Homes Listed QTR	18	18	0%
#Waterfront Homes Listed QTR	10	5	-50%

Areas included in this report: Antilon-Joe Creek, Antoine Creek, Bear Mountain, Bond, Chelan, Chelan Butte, Chelan Falls, Cooper Gulch, First Creek, Howard Flat, Knapp Coulee, Manson, Navaree Coulee, Purteman Gulch, Southshore, Stehekin, Swanson Gulch, Union Valley, Upper Lake Chelan, Wapato Point.

NOTE: This representation is based in whole or in part on Data supplied by the Lake Chelan Multiple Listing Service. The MLS does not guarantee nor are in any way responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activity in the Market.