



**Chelan Residential Sales Summary, data from Lake
Chelan Cooperating Brokers'**

2-Feb-12

Residential Sales Only, (no land or lots, commercial), Excludes
South Chelan County (Wenatchee), Time Share and "Other"

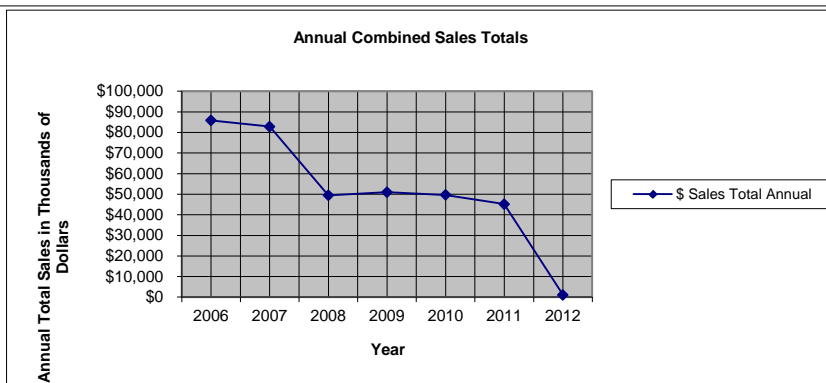
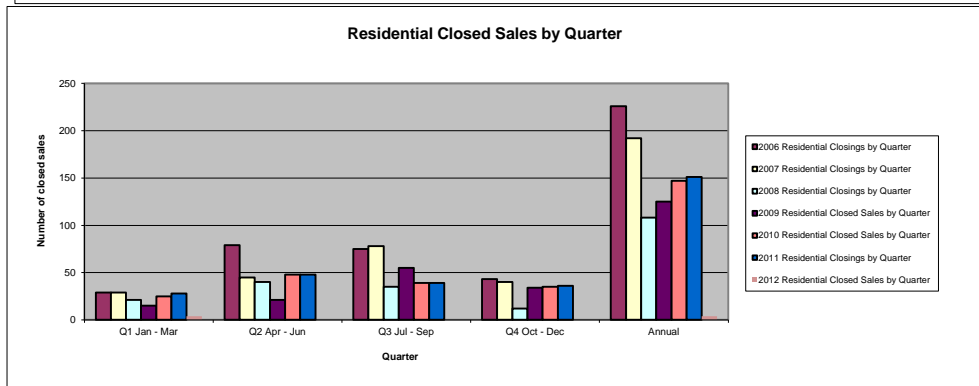
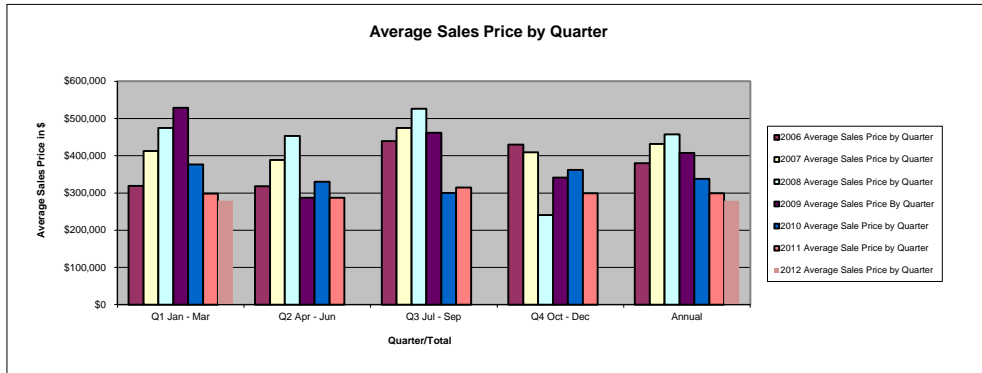
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43		226
Avg Sale Price						
	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales	Thousands Dollars - Avg DOM sold				\$85,836	148
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40		192
Avg Sale Price						
	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales	Thousands Dollars - Avg DOM sold				\$82,869	142
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12		108
Avg Sale Price						
	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales	Thousands Dollars - Avg DOM sold				\$49,431	182
2009						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	15	21	55	34		125
Avg Sale Price						
	\$528,729	\$287,321	\$462,084	\$341,708	\$407,979	91.00%
Annual Sales	Thousands Dollars - Avg DOM sold				\$50,997	171
2010						
	Q1 Jan - Mar	Q2 Apr - June	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	25	48	39	35		147
Avg Sale Price						
	\$376,311	\$330,355	\$300,310	\$362,271	\$337,802	87.73%
Annual Sales	Thousands Dollars - Avg DOM sold				\$49,657	197
2011						
	Q1 Jan - Mar	Q2 Apr - June	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	28	48	39	36		151
Avg Sale Price						
	\$297,971	\$287,319	\$314,783	\$299,595	\$299,314	92.19%
Annual Sales	Thousands Dollars - Avg DOM sold				\$45,196	163
2012						
	Q1 Jan - Jan	Q2 Apr - June	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	4					4
Avg Sale Price						
	\$279,250				\$279,250	87.61%
Annual Sales	Thousands Dollars - Avg DOM sold				\$1,117	293

excludes S. Chelan Co.

	Jan 2012 Sales	Jan 2011 Sales	2012 Foreclosure Sales	Community Waterfront	2012 Sales To Jan 31	2011 Sales to Jan 31
Number	4	3	2		0	0
Avg Sale Price						
	\$279,250.00	\$236,966.00	\$202,500.00	# cf listed	3	3
Price/List Ratio	87.61%	91.74%	96.43%	Avg Sale Price Waterfront	\$0.00	\$0.00
Total Sales \$	1,117,000	710,898	\$405,000.00	Homes	1	0
Avg DOM Sold	293	116	194	# wf listed	3	1
Total Listed	22	28		Avg Sale Price	\$525,000.00	\$0.00

2012 to 2011 Jan Sales \$ Ratio %	157.13%	2012	50.00%	2012	36.26%
		Foreclosures as a % of Sales by transactions		Foreclosures as a % of Sales Dollars	

Comments: One month, particularly January, is too early to see any trends. There were 4 home sales, as compared to 3 in January 2011. Half of those were foreclsousres and one sale was a waterfront home.



Note: This report is based in whole or in part of data supplied by the Chelan Cooperating Brokers MLS. It may not reflect all the activity in the market.

